

The Helier Warm Welcome Open Day Offer 2026

1. Eligibility

1. The following offer is only available to prospective residents who:
 - a. attend The Helier Open Day in **July 2026**;
 - b. sign an application for an apartment at The Helier ("Apartment") on or before **16 August 2026**;
 - c. sign an Occupation Right Agreement ("ORA") for the Apartment with Oceania Village Company Limited ("Oceania") and occupy the Apartment on or before **30 September 2026**; and
 - d. pay the Occupation Licence Payment for the Apartment within four months of occupying the Apartment.
2. Prospective residents who meet the above criteria are referred to as "you" or "your" below.

No Village Tariff and No Hospitality Charge for 12 Months

3. Oceania will waive the following fees (which are described in your ORA) as follows:
 - a. your Village Tariff will be waived for a period of 12 months from the Commencement Date of your ORA. Payment will commence at the applicable rate on expiry of that period.
 - b. your Hospitality Charge will be waived for a period of 12 months from the Commencement Date of your ORA. Payment will commence at the applicable rate on expiry of that period.

Relocation Services

4. Oceania will arrange, at its cost, relocation services valued at up to a maximum of \$10,000.00 to assist you with your move into your Apartment.
5. If you wish to purchase services that results in the relocation services cost exceeding \$10,000, you will be directly responsible for paying the cost of such additional services over \$10,000.
6. Your use of the relocation services is at your own risk. Oceania is not responsible for any loss or damage caused by the relevant service provider.

Contribution to Legal Costs

7. Oceania will make a one-off \$2,000.00 contribution to your legal costs associated with entry into your ORA ("Contribution").
8. The Contribution will be made by way of an adjustment to the amount you are required to pay to Oceania to settle the Occupation Licence Payment in full.

Cashback

9. Oceania will provide a \$10,000.00 cashback by way of an adjustment to the amount you are required to pay to Oceania to settle the Occupation Licence Payment in full.
10. The following terms apply to the cashback:
 - a. Only one cashback is available per Apartment.
 - b. The cashback does not reduce the Occupation Licence Payment payable for the Apartment.
 - c. The cashback does not affect the Deferred Management Fee payable under your ORA.

Cancellation

11. If you cancel your ORA in accordance with the provisions of either clause 15 (Your "Cooling Off Right") or clause 19 (Your "90 Day Right Place Guarantee") of your ORA, you will be required to reimburse Oceania for any of the following incentives you received:
 - a. the amount of the Village Tariff and Hospitality Charge that Oceania waived under clause 3a and clause 3b;
 - b. the relocation services that Oceania paid for under clause 4;
 - c. the Contribution; and
 - d. the cashback provided under clause 9.
12. Oceania will be entitled to deduct the reimbursement amounts described in clause 11 from any payment due to you following cancellation of your ORA.

General

13. This offer is non-transferable and cannot be exchanged for cash. Where an application is signed jointly by two prospective residents, the offer is made to those residents jointly.
14. This offer is not available to existing residents of Oceania Villages or in respect of applications for care residences at The Helier.
15. Oceania reserves the right to vary or withdraw this offer at any point prior to a prospective resident signing the application.
16. Capitalised words and phrases which are not defined in these terms and conditions have the meaning given to them in the ORA for The Helier, which is registered and available on the Retirement Villages Register or on request.
17. This offer cannot be used in conjunction with any other offer, promotion, incentive, discount, rebate, cashback arrangement or special package offered by Oceania, unless Oceania expressly agrees otherwise in writing.